

14th Annual Veterans Business Conference

November 5, 2019

7:30 am - 8:00 am

Registration/Continental Breakfast

OPENING CEREMONY

8:00 am - 8:20 am

Greg Oberman, President, Oberman, Inc.
Welcome/Introductions
Daniel Portillo, Procurement Specialist, Contract Opportunities Center
Invocation
Vietnam Veterans of America, Inc., Robert E. Chisolm Chapter 844
Presentation of Colors/POW MIA Remembrance Ceremony
Aleli Fernandez
National Anthem/Pledge of Allegiance
Dr. Jaime Farias, AVP Workforce Continuing Education, El Paso Community College
Welcoming Remarks

GENERAL SESSION

8:20 am - 8:35 am

Melissa Allen, Assistant Services Business Manager, Fort Bliss Consolidated Exchange Services, Aafes
Doing Business with AAFES

8:35 am - 8:50 am

Giovanni Silva, General Manager, Freedom Crossing
Doing Business with Freedom Crossing

8:50 am - 8:55 am

Joe Carrillo, President/Board Member, Paso Del Norte Borderplex Veterans Coalition
What is the Paso Del Norte Borderplex Veterans Coalition? How can we help you?

8:55 am - 9:25 am

Chanel Bankston-Carter, Director, Strategic Outreach and Communications, Department of Veteran Affairs
Overview of the Department of Veteran Affairs, How to do Business with VA, and CVE Updates

9:25 am - 9:35 am

Joseph Ferguson, Director, Small Business Development Center
What is the SBDC? How can we help you?

9:35 am - 9:40 am

Paul Albright, Chief Military Officer, City of El Paso Division of Veteran and Military Affairs
Program Overview

9:40 am - 9:55 am

Mike Medrano, Deputy Director, MICC Fort Bliss
Doing Business with the MICC Fort Bliss & 2020 Forecast

9:55 am - 10:15 am

Carolyn L. Staten, Deputy, Associate Director, Office of Small Business Programs, USACE Fort Worth District
Doing Business with the Corps of Engineers & 2020 Forecast

MORNING TRAINING SESSIONS

10:35 am - 11:20 am

TRAINING 1A Kevin Grimes, CEO/President, CFOL International, Inc.
Abilene Three Most Common Mistakes in Proposal Writing

10:35 am - 11:20 am

TRAINING 1B John Mattox, Senior Associate Attorney, Koprince Law, LLC
Beaumont Mentor-Protégé Agreements and Joint Ventures: A Primer

10:35 am - 11:20 am

TRAINING 1C Patricia Novelo, OSHCON Safety Consultant, Texas Department of Transportation
El Paso OSHCON - OSHA Safety and Health Compliance Assistance for Small & Medium-Sized Texas Employers

10:35 am - 11:20 am

TRAINING 1D Chanel Bankston-Carter, Director of Strategic Outreach and Communications, Department of Veteran Affairs
Dallas Market Research/Procurement Ready

11:30 am - 12:15 pm

TRAINING 2A Kevin Grimes, CEO/President, CFOL International, Inc.
Abilene Three Most Common Mistakes in Proposal Writing

11:30 am - 12:15 pm

TRAINING 2B John Mattox, Senior Associate Attorney, Koprince Law, LLC
Beaumont Small Business Size and Affiliation Issues: Understanding How SBA Determines Whether Your Business Is Small

11:30 am - 12:15 pm

TRAINING 2C Patricia Novelo, OSHCON Safety Consultant, Texas Department of Transportation
El Paso OSHCON - OSHA Safety and Health Compliance Assistance for Small & Medium-Sized Texas Employers

11:30 am - 12:15 pm

TRAINING 2D Chanel Bankston-Carter, Director of Strategic Outreach and Communications, Department of Veteran Affairs
Dallas Capability Statement/Risk Mitigation

LUNCH

12:20 pm - 12:40 pm

John Mattox, Senior Associate Attorney, Koprince Law, LLC
Legal Updates

12:40 pm - 1:25 pm

Keynote Speaker Jack L. Tilley, Sergeant Major of the Army (Ret), President/CEO, J. Tilley, Inc.
Motivational Speaker

AFTERNOON TRAINING SESSIONS

1:35 pm - 2:20 pm

TRAINING 3A Elke Mosholder, Procurement Specialist, Contract Opportunities Center
Abilene FBO, SAM, SAMMI, BetaSAM

1:35 pm - 2:20 pm

TRAINING 3B Suzanne Aguirre, Business Opportunity Specialist, Small Business Administration
Beaumont 8(a)

2:20 pm - 4:00 pm

NETWORKING

Revised 9/20/19